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## **COGNITIVE ANALYSIS IN THE SYSTEM OF DEVELOPMENT OF FACTOR MODEL OF TAX MANAGEMENT**

The increasing importance of a risk-oriented approach in the system of tax management involves strengthening the role of persons responsible for decision-making about managing risks concerning main indicators that influence financial and operational activities of an organization.

The availability of a great number of methods for risk management is often subjective and based on opinions of organization's managerial staff regarding the importance of factors and their degree of influence on key performance indicators. This approach often leads to obtaining subjective information, which in a situation of tax planning often leads to risks concerning minimization of net profit that remains in an organization after paying taxes and fees.

To reduce these risks the article suggests a method to carry out cognitive analysis with subsequent development of a factor model of tax management.

The offered method will allow making the correct managerial decision based on analysis of a group of factors that influence the tax base and the main indicators of organization's activities. In particular, the suggested method of developing a model of internal factors of tax management with the application of elements of cognitive analysis allows managers to determine effective scenarios of optimizing the tax management system as well as advantages and disadvantages of the system of tax management of an organization.

*Keywords:* tax management, factor model, cognitive analysis, scenario approach, key performance indicators.

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$G = \langle V, E \rangle$   
 $= \langle G, X, F, O \rangle$

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: G

(1)

(2)

1.  $V = \{v_i\}$ ,  $i = 1, 2, \dots, k$  —

;

2.  $E = \{e_{ij}\}$  —

,

3.  $X = \{x_i\}$  —

;

4.  $F = f\{v_i, v_j, e_{ij}\}$  —

;

5. —

$$A_G = \begin{vmatrix} V_1 & V_2 & \dots & V_j & \dots & V_m \\ V_1 & 0 & 1 & \dots & b_0 + b_j x_j & \dots & 1 \\ V_2 & -1 & 0 & \dots & 1 & \dots & 1 \\ \dots & \dots & \dots & \dots & \dots & \dots & \dots \\ V_i & 0 & f(v_i, v_j, e_{ij}) & \dots & ax^j & \dots & 1 \\ \dots & \dots & \dots & \dots & \dots & \dots & \dots \\ V_m & -1 & f_y & \dots & 1 & \dots & 0 \end{vmatrix} \quad (2)$$

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$x_i(n+1) = x_i(n) + \sum_{j=1}^{k-1} f_{ij} P_j(n) + Q_i(n), \quad (3)$

$x_i(n+1) = (x_i(n) + \sum_{j=1}^{k-1} f_{ij} P_j(n)) + Q_i(n);$

$(n+1);$

$f_{ij} — i; Q_i(n) —$

$P_j(n) — i — n.$

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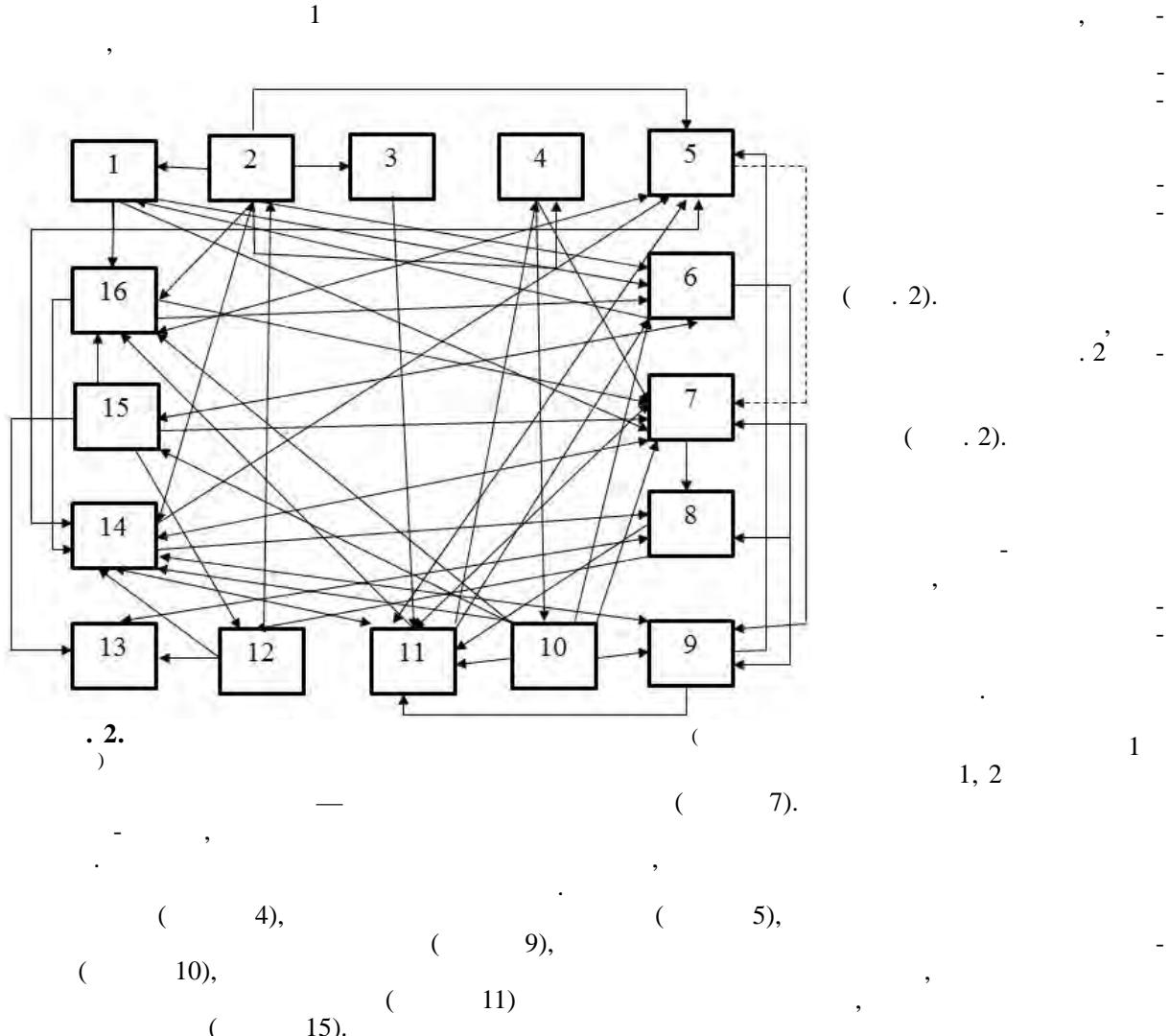
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	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16
1	0	0	0	0	1	1	1	0	0	0	0	0	0	1	0	1
2	1	0	1	1	1	1	0	0	0	0	0	0	0	1	0	1
3	0	0	0	0	0	0	0	0	0	0	1	0	0	0	0	0
4	0	0	0	0	0	0	1	0	0	1	0	0	0	0	0	0
5	0	0	0	0	0	0	-1	0	0	0	1	0	0	0	0	1
6	0	0	0	0	1	0	0	1	1	0	0	0	0	0	1	0
7	0	0	0	0	0	0	0	1	1	0	1	0	0	1	0	0
8	0	0	0	0	0	0	0	0	0	0	1	1	1	0	0	0
9	0	0	0	0	1	0	1	0	0	0	1	0	0	1	0	0
10	0	0	0	0	0	1	1	0	1	0	1	0	0	1	1	1
11	0	0	0	1	1	1	1	0	0	0	0	0	0	1	0	1
12	0	1	0	0	0	0	0	0	0	0	0	0	1	1	0	0
13	0	0	0	0	0	0	0	1	0	0	0	0	0	0	0	0
14	0	1	0	0	1	0	1	1	1	0	1	0	0	0	0	0
15	0	0	0	0	0	1	1	0	0	0	0	1	1	0	0	1
16	0	0	0	0	1	1	1	0	0	0	0	0	0	1	0	0

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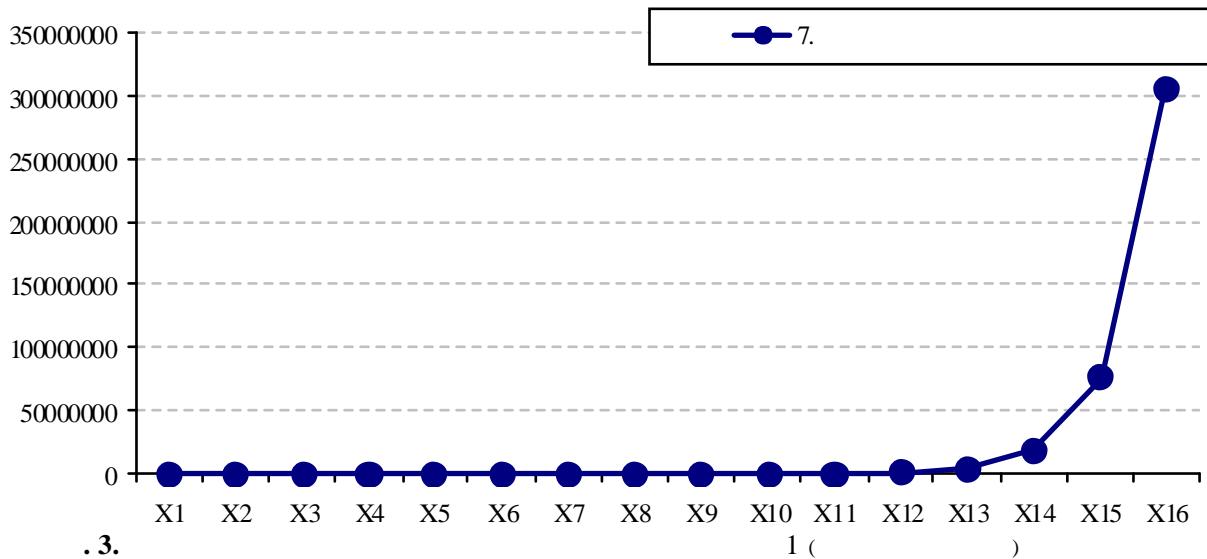
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	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16
*	0	0	0	0	-1	0	0	0	0	1	0	0	0	1	0	

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2	7	2	7	22	10	14	12	0	28	9	19	19	2	14
7	28	7	35	92	53	62	54	44	7	84	16	25	87	10
28	103	28	112	364	197	243	227	209	35	353	64	80	309	228
103	373	103	456	1427	807	970	829	784	112	1415	287	351	1263	232
373	1550	373	1788	5688	3178	3881	3391	3152	456	5488	1061	1348	4987	919
1550	6048	1550	7038	22390	12448	15137	13394	12502	1788	21928	4310	5371	19623	3634
6048	23933	6048	27976	88573	49422	50147	52579	48996	7038	86184	17028	21338	77737	14236
23933	94765	23933	110317	349858	194977	237180	208644	194344	27976	341118	66815	833843	306912	56460
94765	373727	94765	435883	1382261	770464	937414	822912	767045	110317	1348847	265104	331919	212345	222953
373727	1477447	373727	1722374	5461301	3044719	3704002	3252140	3030538	4355883	5321057	1045865	1310969	479329	880781
1477447	5837194	1477447	6804504	21577687	12027765	14635458	12851019	11975933	1722574	21048220	4132921	5178786	18927389	3480602
5837194	23060310	5837194	26886114	85250844	47522933	57415878	50767398	47311186	6804504	83165507	11331621	20464542	74784643	13750339
23060310	91116264	23060310	1,06E+08	3,37E+08	1,88E+08	2,28E+08	2,01E+08	1,87E+08	2,6886114	3,299E+08	64517737	80849358	2,95E+08	54327437

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Φak-	X1	X2	X3	X4	X5	X6	X7	X8	X9	X10	X11	X12	X13	X14	X15	X16
1	0	0	0	0	2	9	37	140	513	2063	8111	32044	126809	500536	1977983	7815177
2	0	0	0	2	9	37	140	513	2063	8111	32044	126809	500536	1977983	7815177	30875487
3	0	0	0	0	2	9	37	140	513	2063	8111	32044	126809	500536	1977983	7815177
4	0	0	0	0	7	42	154	610	2398	9436	37412	147729	583612	2306186	9110690	35996804
5	-1	-1	4	26	118	482	1909	7597	29987	118560	468418	1850679	7311980	2888667	114140511	450966708
6	0	2	4	14	67	264	1071	4249	16697	66119	261096	1031560	4076279	16104044	63626977	251389255
7	0	3	7	22	84	327	1297	5178	20315	80462	317642	1255056	4959058	19592516	77408394	305841461
8	0	0	7	21	75	302	1131	4522	17916	70495	279139	1102051	4354191	17205210	67972608	268860604
9	0	1	7	19	63	272	1056	4208	16710	65706	260050	1027095	4057633	16033566	63344752	250272710
10	1	1	1	1	8	43	155	611	2399	9437	37413	147730	583613	2306187	9110691	35996805
11	0	0	5	33	117	470	1885	7373	29301	115685	456803	1805650	7132707	28181627	111347134	439918781
12	0	1	2	11	27	91	378	1439	5749	22777	89592	354696	1400561	5533482	21865103	86382840
13	0	1	3	13	38	118	469	1817	7188	28526	112369	444288	1755257	6934043	27398585	108247943
14	0	1	7	26	113	422	1685	6672	26295	104032	410944	1623287	6414616	25342005	100126648	395397272
15	1	2	4	6	16	76	308	1227	4861	19097	75557	298510	1179291	4659893	18410232	72737669
16	0	1	2	16	77	305	1248	4910	19384	76722	302934	1197044	4729914	18686110	73830534	291699232

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фактор	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16
Вектор влияния	0	0	0	1	0	0	0	0	0	0	0	1	0	0	1	0

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0	0	0	0	1	1	1	2	0	0	1	0	0	0	1	0	1
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1	4	1	6	19	11	16	9	10	0	26	6	6	17	3	12	*
4	23	4	24	75	40	50	50	44	6	72	12	18	69	11	47	*
23	81	23	95	299	163	202	177	165	24	298	61	73	258	46	191	*
81	319	81	379	1179	663	801	696	647	95	1148	223	284	1045	187	771	*
319	268	319	1467	4674	2601	3174	2793	2694	379	4544	883	1106	4085	758	3019	*
268	4968	1268	5812	18430	10277	12491	10966	10239	1467	18028	3551	4434	16180	2986	11942	*
4968	19731	4968	2996	77902	40653	49486	4382	40415	5812	71041	13946	1747	63954	11744	47141	*
19731	77900	19731	90772	287903	160437	195169	171590	159905	22996	280919	55126	69072	252540	45465	186198	*
77900	307666	77900	358819	1137630	634209	771623	677218	631142	90772	1109834	218055	273181	99794	133433	735914	*
307666	1215999	307666	147500	4494609	2505519	3048428	2676957	2494548	358819	4384229	860651	107806	3942906	724981	2907255	*
1215999	4803557	1215999	1215999	5600228	17758102	9989929	12043275	1057559	9855372	1417500	17323633	3401938	4262389	15577275	2854338	11486303
4803557	18979213	4803557	22127190	70161068	39111330	47582546	41782068	38956979	5600228	68442782	13439597	16841535	61547577	11516429	45383129	*
18979213	74987174	18979213	87421995	2.77E+08	1.55E+08	1.88E+08	1.65E+08	1.54E+08	2.7E+08	53098497	66538094	2.43E+08	44711558	1.79E+08	44711558	1.79E+08

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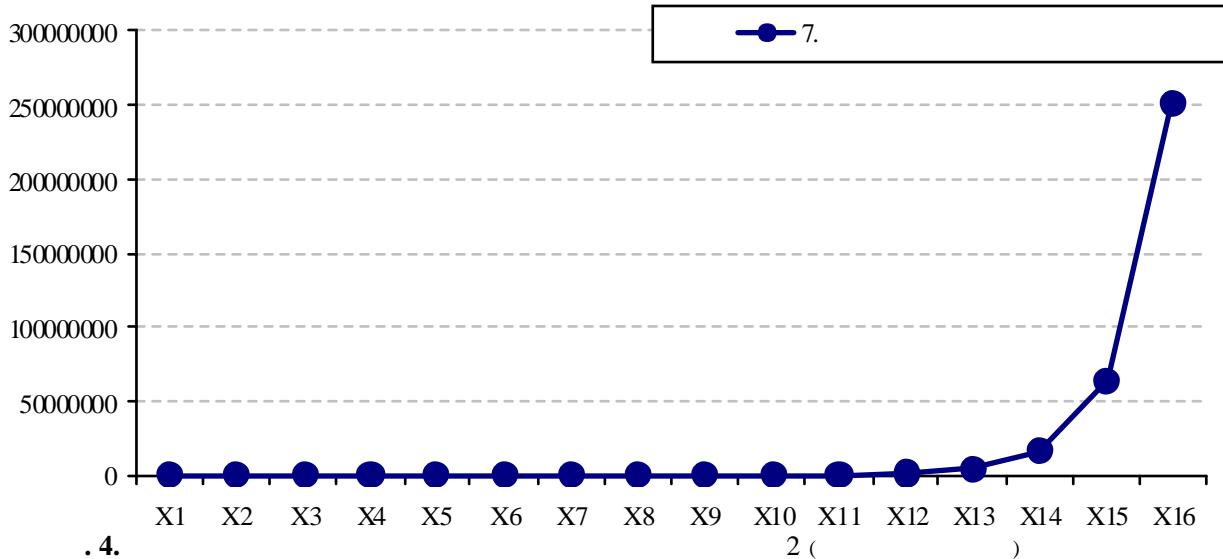
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Фак- тор	X1	X2	X3	X4	X5	X6	X7	X8	X9	X10	X11	X12	X13	X14	X15	X16
1	0	0	0	1	5	28	109	428	1696	6664	26395	104295	411961	1627960	6431517	2540730
2	0	0	1	5	28	109	428	1696	6664	26395	104295	411961	1627960	6431517	2540730	
3	0	0	0	1	5	28	109	428	1696	6664	26395	104295	411961	1627960	6431517	2540730
4	1	2	2	8	32	127	506	1973	7785	30781	121553	480372	1897872	7498100	29625290	117047285
5	0	1	4	23	98	397	1576	6250	24680	97582	385485	1523115	601724	23775826	93935894	371141461
6	0	1	3	14	54	217	880	3481	13758	54411	214848	849657	3354576	13253505	52364835	206890173
7	0	2	5	21	71	273	1074	4248	16739	66225	261394	1033017	4081145	16124420	63706966	251703769
8	0	0	4	13	63	240	936	3729	14695	58077	229667	906885	3583842	14159101	55941169	221024157
9	0	0	5	15	59	224	871	3475	13714	54129	214034	845176	3339724	13195096	52132075	205973756
10	0	1	2	2	8	32	127	506	1973	7785	30781	121553	480372	1897872	7498100	29625290
11	1	1	6	26	98	396	1544	6088	24116	95157	376076	1485910	5870139	23193772	91636554	362050577
12	0	0	0	6	18	79	302	1185	4736	18682	73808	291863	1152514	455452	17994049	71092546
13	0	0	0	6	24	97	381	1487	5921	23418	92490	365671	1444377	5706966	22545501	89086595
14	0	1	5	22	91	349	1394	5479	21659	85613	338153	1336097	5279003	20856278	82403855	325571886
15	0	0	2	5	16	62	249	1007	3987	15731	62196	245629	970610	3834948	15151377	59862935
16	0	1	3	15	62	253	1024	4033	15975	63116	249314	985228	3892463	15378766	60761895	240065172

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